

NATIONAL

Nonprofit Solutions Matter
Creating Sustainable NPO's



Led 3 resource development planning workshops for 82 nonprofit leaders

Facilitate new executive orientation for newly hired Boys and Girls Clubs of America CEOs.

Served as an Executive Coach for 120 nonprofit leaders, CEOs, Board Chairs and Resource Development professionals

Participated in two community needs assessments

REGIONAL

WORKSHOP FACILITATOR AT 2 REGIONAL CONFERENCES

- ◆ Getting Your Board Onboard
- ◆ Magic of Monthly Giving
- ◆ Refreshing Your Annual Campaign
- ◆ Maximizing Your Special Events
- ◆ Intentional Conversations: How to Ask for Money



Facilitated 10 Board Strategic Planning Sessions

Served as the resource development club consultant for the Boys & Girls Clubs of America serving as the lead coach for Clubs located in Alabama, Georgia, Louisiana, Mississippi, and Tennessee. During 2023-2024 we helped 120 Clubs establish best practices, build infrastructure, and launch annual, capital, & endowment campaigns. Helped Clubs diversify revenue, create gift planning opportunities, and develop major gift strategies. Club leaders learned how to maximize special event ROI, create individual giving programs, re-engage and train Boards, and identify new donors through market research. We coached fundraising staff on how to create impact statements, annual reports and launch impactful social media campaigns.